

THE 3<sup>RD</sup> ANNUAL

# SOUTHEAST

## DBE & SUBCONTRACTORS' CONFERENCE

### GAINING THE COMPETITIVE BUSINESS EDGE

THIS FREE CONFERENCE IS OPEN TO ALL BUSINESSES! REGISTER NOW! SPACE IS LIMITED!

THURSDAY, MARCH 21, 2019 | 9AM - 4PM

CENTENNIAL HALL

101 EGAN DRIVE | EGAN ROOM, JUNEAU, AK 99801

#### INDUSTRY EXPERT PRESENTERS | BUSINESS WORKSHOPS



##### Workforce Retention Strategies that "work"

**Jennifer Adams**, Director, Juneau  
Alaska Small Business Development Center



##### SBA Guaranty Business Loans - What Lenders Look For and Tips for Winning Them Over

**Nelida Irvine**, Lender Relations Specialist  
U.S. Small Business Administration



##### Strategic Management 101

**Paul Johnson**, President/CEO  
Highliner Consulting Group, LLC

##### Tackle Contracting in Construction 101

**Kirstie Gray**  
Gray Services, LLC

##### Silica Training – New OSHA Requirements

**Kirstie Gray**  
Gray Services, LLC

##### AGENCY PANEL

STATEWIDE ADOT&PF, JUNEAU AIRPORT,  
AND SBA OFFICE OF ADVOCACY

*Learn about upcoming procurement opportunities  
and business resources to grow your business.*

**NETWORKING SOCIAL MIXER | 5:00PM - 6:30PM**  
**CONTRACTOR OF THE YEAR AWARD PRESENTATION**  
**MCGIVNEY'S SPORTS BAR AND GRILL – DOWNTOWN**

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**FOR MORE INFO CALL AKDOT & PF CIVIL RIGHTS 907-269-0850 WITHIN AK 1-800-770-6236**



Alaska Small Business  
Development Center  
SBA BUSINESS ENTERPRISE INSTITUTE

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